

JUAN CARLOS CABRAL

Davie, FL 33324

 juan_c_c@hotmail.com

 +1 (645) 229-3182

Authorized to work in the U.S. for any employer

Professional Experience

Shipping / Receiving Clerk

Puma – Sunrise, FL (*August 2025 – Present*)

- Shipping and receiving operations
- Inventory control
- WMS usage

Shipping and Receiving Associate

Levi Strauss – Sunrise, FL (*June 2025 – Present*)

- Shipping and receiving
- Stock replenishment
- Inventory management
- Sales floor support (Stylist)

Receiver / Stocker

Lowe's – Sunrise, FL (*April 2025 – August 2025*)

- Shipping and receiving
- Inventory control
- WMS and TMS systems

Senior Business Analyst – Microsoft Dynamics ERP / CRM 365 (AX / 365)

AXXON Consulting (Microsoft Gold Partner) – Buenos Aires (*December 2019 – December 2024*)

- Led and managed local, regional, and global projects
- Clients included: Editorial Aces, Samconsult S.A., Garantizar, Familia Bercomat
- Estimated project timelines and resource requirements
- Communicated effectively with internal and external stakeholders at all levels
- Prepared project status reports and implemented corrective actions
- Analyzed business processes for ERP functional design and consulting
- Microsoft Dynamics 365, CRM 365, Power Apps, and Power Automate
- Gathered and documented functional requirements from users and clients
- Developed user manuals; performed system configurations and functional testing
- Delivered end-user training and coordinated system-related activities
- Ensured successful operational implementations
- Workflow design and configuration
- Security management: roles, duties, and privileges
- Liaison with technical teams (Architecture, Security, Technology)
- Experience with TMS and WMS

Senior Business Analyst

Accenture Argentina – Buenos Aires (*August 2019 – October 2019*)

- Requirements gathering, analysis, functional and technical documentation
- Data modeling
- Corporate payroll system replacement (U.S. & Canada)

Senior Business Analyst

YPF – Buenos Aires (*June 2019 – August 2019*)

- Requirements analysis and functional design
- Payment gateway projects

Functional Analyst – Truck / GeneXus

Cervecería y Maltería Quilmes – Quilmes, Buenos Aires (*May 2010 – May 2019*)

- Full project lifecycle management following corporate methodology
- Modules: Sales, Supply Chain, Procurement, Logistics, Inventory, Costing
- Project tracking and progress reporting
- Team coordination (internal teams, developers, vendors)
- Vendor selection and supervision
- Incident analysis and resolution to stabilize solutions
- Ticket management
- Master data migration and data modeling
- Liaison with technical areas (Architecture, Security, Technology)
- ERP implementation of Truck/GX Commercial System (Argentina, Chile, Uruguay, Paraguay, Bolivia)
- ERP implementation for logistics and commercial systems in Paraguay, Uruguay, and Chile
- Freight tracking systems
- Pricing workflows
- Satellite truck tracking
- Printer integrations (PostScript)
- Mobile devices (handhelds, sales force mobile phones)
- Workflow design and configuration

SAP MM Consultant

Red Surcos (Agribusiness) – Buenos Aires (*November 2009 – August 2010*)

- Corrective and evolutionary maintenance of SAP MM module
- Customizing tasks
- Functional analysis and improvement solutions
- Technical documentation

SAP MM Consultant

Skanska S.A. (Construction) – Buenos Aires / Chile (*September 2008 – September 2009*)

- SAP MM functional consultant for Argentina and Chile
- Functional specifications for non-standard SAP developments
- Customizing and module configuration
- Responsible for initial data loads (Purchase Requisitions, Purchase Orders, Material Master)
- Procurement solutions for Latin America Supply Management
- Release strategy configuration
- Post-implementation end-user support

SAP MM Help Desk Analyst

Petrobras – Buenos Aires (*November 2007 – August 2008*)

- End-user support

Functional Analyst / Programmer – CRM Vantive

COMSAT International Holding (Telecommunications) – Buenos Aires / Latin America (*January 2000 – November 2007*)

- User requirements analysis and design
- Customization and development of existing and new modules
- User training
- System administration for Argentina and Latin America (Brazil, Peru, Venezuela, Colombia)
- CRM Sales and Support modules
- Vantive–SAP interface development
- SAP report and form modifications
- IDOC reprocessing (PS, PM, FICO modules)

GIS Programmer Analyst

Sistemas Catastrales – Itron / Techint – Buenos Aires (*January 1998 – January 2000*)

- Development of control modules using cadastral and aerial survey data
 - Programming in C, Pro C, Visual Basic
 - Data migration design and implementation across platforms and databases
 - Delivered training courses in ArcView
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Education

Bachelor's Degree in Computer Science

UADE – Universidad Argentina de la Empresa

Buenos Aires

1994 – 1998

Skills

- Microsoft SQL Server (10+ years)
- Microsoft Dynamics 365 CRM (3 years)
- SAP MM (3 years)
- CRM Systems (10+ years)
- GIS (2 years)
- Business Analysis (15+ years)
- GeneXus Functional (7 years)

Languages

- Spanish – Fluent

Additional Information

- European Passport holder