

CHASE BLANCHARD

Contact

Phone

561-926-4717

Email

Chaseblanchard96@aol.com

Location

Palm Beach Gardens, FL

Education

2019

Bachelor of Business Administration

Florida Atlantic University

Expertise

- Operations & Process Optimization
- Project & Vendor Management
- Real Estate & Property Management
- Property & Casualty Insurance
- Commercial & Liability Insurance
- Client Advisory & Sales Strategy
- Financial & Market Analysis

Licenses

- Insurance License / 4-40 (FL)
- Home Inspection License (FL)

INSURANCE & REAL ESTATE OPERATIONS MANAGER | PROJECT MANAGEMENT | REVENUE GROWTH | PROCESS OPTIMIZATION

Versatile operations and project management professional with a strong foundation in insurance, real estate, and property management in the Florida market. Proven track record of driving revenue growth, optimizing workflows, and managing complex property portfolios. Recognized for high-performance insurance production, strategic partnerships, and execution of scalable business systems. Passionate about finance, emerging technology, and building efficient, high-impact organizations.

Experience

2022 - Present

○ Allstate Insurance - Palm Beach Gardens, FL
Licensed Insurance Advisor

- Generated \$1.3M in written premium in 2024, earning MVP recognition while delivering consultative insurance solutions for homeowners and real estate investors
- Managed Ivantage brokered insurance operations, leading two licensed sales agents and a remote virtual assistant while designing a structured quoting workflow that improved speed, consistency, and close rates.
- Drove business development and strategic partnerships, executing lunch-and-learns, insurance briefings, and real estate outreach while serving on the BNI leadership committee in an advisory capacity.

2021 - 2022

○ Brooks International - West Palm Beach, FL
Real Estate Analyst/Project Manager

- Oversaw a diverse residential and commercial real estate portfolio, building asset management systems, pro-forma financial models, and long-term operating forecasts.
- Acted as central project manager across multi-state properties, resolving time-sensitive maintenance, vendor coordination, and capital improvement projects.
- Identified and negotiated new property opportunities by collaborating with commercial realtors and aligning acquisitions with strategic business goals
- Worked with engineers and top-tier contractors to resolve structural and maintenance issues, implementing standard operating procedures and ensuring efficient project management.

2019 - 2021

○ Right Choice Home Inspections
Co - Owner

- Co-founded and scaled residential and insurance inspection company performing comprehensive inspections including wind mitigation, roof, and four-point evaluations.
- Expanded operations to ~25 inspections per week through agency partnerships, real estate networking, and referral systems.
- Served as trusted technical advisor to 10+ insurance agencies and hundreds of homeowners, delivering compliance guidance and actionable repair recommendations.