

Sebastien Perrault

Hollywood Florida
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Data-driven professional specializing in analytics, automation, and cross-functional delivery within fast-paced environments. Skilled in developing scalable vendor management frameworks, driving stakeholder alignment, and implementing automation that improves service quality and business outcomes. Recognized for improving data flow accuracy, driving process automation, and strengthening collaboration between business and technical teams.

Skills

- SaaS Product Lifecycle • Roadmap Ownership
- Jira, Confluence • Azure DevOps
- Functional Specification Authoring
- Problem Scoping • Tech/Non-Tech Communication
- Workflow Design & Process Modeling
- UAT Coordination & Test Planning
- AI/Machine learning
- SQL, Excel, Power BI, Data Modeling
- API Integration & System Integration Awareness

Education

August 2020

Bachelor of Science in Business Administration - Integrated Business

University of Central Florida, Orlando, FL

Work History

● Project Manager

ICBD Holdings, Fort Lauderdale, FL | March 2022 - Current

- Led SaaS workflow enhancements across finance, and operations systems, increasing usability and system performance.
- Scoped feature requirements, evaluating data structures, API dependencies, and technical constraints
- Manage timelines, and deliverables while communicating risks and updates to leadership.
- Enabled automation through Workato recipes, improving efficiency and reducing manual workload.
- Improved system connectivity by documenting integration behavior across .NET, SQL Server, Oracle and Salesforce.
- Authored user stories, acceptance criteria, and backlogs aligning product roadmaps with client and vendor expectations.

● Agile Product Analyst

FIA-US | September 2020 - March 2022

- Created user stories, wireframes, and process flows that clarified technical dependencies and reduced rework.
- Worked with engineering teams supporting SaaS modules related to claims, member data, and financial workflows.
- Designed process flow diagrams and user stories that clarified system dependencies across Salesforce and Workday.
- Developed training guides and onboarding materials to improve system adoption across multiple departments.
- Supported developers and QA teams by writing acceptance criteria and conducting system testing to validate requirements.
- Managed reporting and analytics requests through SQL and Power BI, to track feature adoption and client feedback.

Certifications

- Workato Automation Pro
- Applied Scrum: Project Management (Agile)
- Programming Foundations: Databases
- Analyzing Data in Excel (Office 365/ Excel 2025)
- Business Analyst: Foundations