

INSURANCE AGENT

LASHAUN JOHNSON

CONTACT INFORMATION

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SKILLS

- Customer Service
- Incoming Calls
- Auto Insurance
- Insurance Claims Insurance
- Health Insurance Negotiation Skills
- Sales
- Communication
- Analytical
- Problem Solving

LANGUAGES

- English | Native

OBJECTIVE

Dedicated insurance agent with proven track record in client acquisition and retention. Skilled in cultivating relationships, analyzing risk, and delivering customized coverage solutions. Enthusiastic about expanding market presence and exceeding sales targets.

EXPERIENCE

INSURANCE AGENT

Platinum Rings Financial LLC. Boynton Beach | Mar 2019 - Present

An Insurance Agent is a professional who makes sure individuals are protected from life-threatening illnesses or unfortunate accidents. They negotiate and buy coverage to fit any need, whether you're an individual looking for health insurance or a business owner needing property protection.

- Property and Casualty • Life Insurance • Health Insurance • Medicare
- Experience in assessing clients' insurance needs and providing tailored coverage recommendations.
- Proficient in analyzing policy documents and explaining complex insurance terms and coverage details.
- Proven track record in securing new client accounts and building long-term business relationships.
- Strong negotiation and customer service skills, resulting in high client satisfaction ratings.

EDUCATION

ASSOCIATE OF ARTS IN HEALTH CARE ADMINISTRATION

Palm Beach State College.

HEALTH CARE ADMINISTRATION

School of Health Careers.

CERTIFICATIONS & COURSES

- Health & Life (Including Annuities & Variable Contracts) Insurance Agent
- Property and Casualty License (P&C License)
- ALL-LINES ADJUSTER LICENSE