

Patricia Monica Ojeda

Fort Lauderdale, 33312, United States, (786) 217-2951, p.monica.ojeda@gmail.com,
www.linkedin.com/in/patriciamonicaojeda/

SUMMARY

Dynamic Project Manager with over 13 years of experience in leading complex projects across IT and consulting sectors. Proven record in optimizing workflows, managing cross-functional teams, and delivering projects on time and within budget. Successfully spearheaded training initiatives and strategic program oversight, including overseeing the launch of numerous successful projects. Adept at navigating project complexities and ensuring alignment with business objectives, poised to drive impactful results for RD Global Inc.

WORK EXPERIENCE

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| Aug 2024 – Nov 2024 | Sr Project Manager Consultant (part time), Root Capital | Remote |
| | <ul style="list-style-type: none">Delivered training and coaching on project management methodologies to enhance team capabilities.Facilitated interactive workshops to cultivate essential project management skills among participants.Identified, modeled, and leveraged best practices in Project Management to drive efficiency. | |
| Sep 2023 – Aug 2024 | Sr IT Project Manager (Sherlock Technology Staffing), Unical Aviation Inc. | Remote |
| | <ul style="list-style-type: none">Championed cross-functional teams to optimize project delivery timelines and enhance workflows.Assisted the CIO in advancing strategic IT initiatives, successfully delivering complex projects on schedule and within budgetary constraints.Facilitated goal-oriented meetings to synchronize the Transformation team with overarching project objectives. | |
| Jul 2016 – Aug 2023 | Sr Management Consultant (Program, Project Manager, PMO Advisor), PMO Business | Fort Lauderdale |
| | <ul style="list-style-type: none">Directed multidisciplinary consulting projects across IT, Marketing, and Operations domains.Oversaw the strategic development of both fractional and onsite PMO offices, enhancing project governance.Orchestrated over 50 in-person and virtual training sessions to improve stakeholder engagement. | |
| Jan 2010 – May 2016 | Sr Program and Project Manager, Kaden Consulting Inc. | Fort Lauderdale |
| | <ul style="list-style-type: none">Successfully pioneered product rollouts by acting as the primary change leader, influencing organizational adaptation.Enhanced team performance by mentoring on effective productivity strategies and techniques.Strategically monitored program progress to ensure alignment with funding objectives and accountability. | |

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| Jul 2007 – Dec 2009 | LATAM Engagement Manager, Microsoft Vendor Company | Fort Lauderdale |
| | <ul style="list-style-type: none"> Led a team of Engagement and Program Managers to consistently exceed annual performance quotas. Orchestrated comprehensive training programs for Microsoft Vendors and Partners to enhance their operational effectiveness. Spearheaded the development and execution of go-to-market strategies for successful product launches. | |

EDUCATION

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| Mar 1985 – Dec 1989 | MUPI M (Mutualidad del Personal de Intendencias Militares) Bachelor of Science, Information Technology | Buenos Aires, Argentina |
| | <ul style="list-style-type: none"> Technical, Marketing, and Operational Knowledge & Continuing education. | |

SKILLS

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| Process Improvement and Operational Efficiency | IT Audit, IT Asset Management, and ISO background |
| ERP and CRM Consultant (SAP, Quantum, Hubspot, Salesforce, D365, Zoho) | Proficient in MS Office suite, Azure DevOps, MS Visio and Power BI |
| Project Management tools like Zoho PM, Monday, MS Project, SmartSheet, Jira, Confluence, Trello, Click-up | General knowledge of CRMs MS Dynamics (D365), Zoho, Hubspot, Salesforce, ZenDesk, SAP, QTM |
| General knowledge of Operating systems on Servers, Midrange - AS/400- & Mainframe | TCO (Total Cost of Ownership) implementation consultant |
| Exceptional Organizational Skills | Staff Training and Development |
| Team Coordination and Project Facilitation | Positive, Enthusiastic, and Passionate Mindset |
| Problem Solving and Entrepreneurial Mind | Excellent Stakeholder Engagement |
| Strategic Planning and Tactical Execution | |

LANGUAGES

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| English | Spanish |
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