Juan Sierra Negron

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Work Experience

Car Salesman

Sawgrass Ford - Sunrise, FL September 2023 to Present

Kept up with high sales and great closing percentage.

Finance Assistant and Car Sales

Alberic Chrysler - San Juan, PR November 2022 to August 2023

Car sales kept a good rate monthly and started all the trainings for Finance management. I had the opportunity to move here to Florida and I left.

Car Salesman

Autogrupo Chrysler - San Juan, PR February 2019 to October 2022

Car sales 10+ cars a month

Education

Associate's degree in Automotive Technology

Automeca Technical College-Caguas - Caguas, PR August 2018 to May 2019

Skills

- Financial Management
- · Automotive Repair
- B2B sales
- Sales
- Management
- · Credit analysis
- Commercial vehicle
- Insurance sales
- · Automotive sales
- Negotiation
- Analysis skills

- Banking
- Customer service
- Dealership experience
- · Financial report writing
- Bilingual
- Accounting
- Team management
- Leadership
- Microsoft Office
- Marketing
- · Direct sales
- Customer acquisition
- Customer relationship management
- Communication skills
- Spanish
- English
- Relationship management
- Outside sales
- Microsoft Excel
- Microsoft Word
- · Computer skills
- Time management
- Organizational skills
- Supervising experience
- Salesforce
- CRM software
- Account management

Certifications and Licenses

Driver's License