## templin.kristi@gmail.com

727.415.3428 December 22, 2023

RD Global Inc 3303 W. Commercial Blvd. Suite 150 Fort Lauderdale, FL 33309

Dear Hiring Manager,

I am writing to express my sincere interest in the position of Insurance Licensing Administrator, and I am excited to bring my vast experience and skills to your team at RD Global Inc.

In my current role at Vault, I manage the agent licenses for our licensed insurance agency Vault Custom Risk Solutions and assist legal with the company agency licenses. I have demonstrated my skills in agent onboarding, licensing compliance, and serving as a primary point of contact with our contracted insurance agents. In my previous role as Global Producer Management Specialist at Starr Companies, I led a team focused on insurance licensing and platform development. I successfully managed the entire licensing, appointment, and contracting process to streamline workflows and increase efficiency for Starr's licensing department. I am proud of my prior roles in developing and maintaining a licensing process and platform. I bring a comprehensive understanding of insurance compliance, that I would be excited to bring to RD Global Inc.

With extensive experience in the insurance industry, I possess an in-depth knowledge of insurance licensing, including E&O, P&C, Surplus Lines, and Personal Lines, that I have effectively administered compliance across multiple states. I am highly skilled at maintaining various agency licensing databases, including systems such as NIPR, NAIC, Sircon, Rhoads (PCRM), and ProducerOne, ensuring accurate and up-to-date information for agencies and individual producers. I am dedicated to resolving licensing and compliance issues promptly. and have a proven track record of successfully handling mergers and acquisitions, ensuring accurate processing while working closely with agencies involved.

I have strong organizational skills in reporting and communications and can create and maintain highlevel licensing compliance reports. I am skilled in effective communication with state departments of insurance and internal divisions, including Corporate Compliance, Legal, and Division leaders.

I am confident that my meticulous attention to detail, skills, and commitment to compliance excellence, make me an ideal candidate for this role.

I would welcome the opportunity to further discuss how my skills and experience align with your organization's needs. Thank you for considering my resume.

Sincerely,

Kristi Templin

### **Objective**

Highly motivated and experienced professional in insurance compliance and licensing, seeking an opportunity to join a dynamic team and contribute to the company growth. Eager to bring strong organizational, analytical, and communication skills to the role of Insurance Licensing Administrator at RD Global Inc.

## **Education**

- SCP Paralegal Studies/Law (Current Student) associate degree
- FL 2-20 Resident General Lines Licensed
- AINS 021 Property and Liability Insurance Principles
- Previously held Series 7 and 31

#### **Summary of Qualifications:**

- Self-motivated, driven, and detail-oriented with strong organizational and interpersonal skills.
- Extensive experience in brokerage, life, health & annuity, and P&C insurance industries.
- Proven ability to deliver results with confidence, accountability, and a sense of urgency.
- Compliance and regulatory knowledge with a responsiveness to MCE regulators.

#### Program Experience:

Salesforce, NIPR, State Specific Sites, LexisNexis, Microsoft Word, Outlook, Excel, PowerPoint, Nuance, Adobe, FINRA, WebCRD, Criminal and Civil Research, Background Research.

#### Professional Experience

#### Licensing Coordinator & Surplus Lines Filing Analyst

Vault - Saint Petersburg, FL - 10/2019 – Current.

- Led agent onboarding and appointing processes, including termination of agencies, appointments, and agreements.
- Conducted in-depth research and analysis of state statutes for licensing and related agency requirements.
- Managed the review and processing of appointed agency mergers and acquisitions.
- Focused on maintaining strong vendor relationships related to licensing operations.
- Filed surplus lines premium taxes, surplus lines service or stamping office fees, and other fees.
- Demonstrated proficiency in overseeing licensing operations and financial compliance.

#### Account Manager

Mitchell Insurance Services - Saint Petersburg, FL - 03/2019 – 10/2019

- Processed new business, renewals, endorsements, and certificates of insurance for various clients.
- Provided accounting support through invoicing, QuickBooks, and agent commission reconciliation.
- Actively participated in industry workshops, seminars, and trade shows, representing the agency.
- Maintained relationships with insurance carriers.

# Property & Casualty - Global Producer Management Specialist - Licensing

Starr Companies - Greater Los Angeles, CA - 06/2015 - 02/2019

- Developed and maintained licensing and appointments for domestic and global producers.
- Conducted routine supervision of interns and ensured compliance with US domestic state laws and international terms.
- Assisted project management in process improvements and development in multiple UAT environments.
- Successfully handled mergers and acquisitions while reviewing and responding to Market Conduct Exams.

#### Branch Licensing & New Business Coordinator

#### AXA Advisors, LLC - Tampa, FL (03/2010 - 06/2015)

- Processed new business related to life, annuity, and broker applications. Managed FINRA registrations, analyzed and processed initial FINRA U4 and U5, and handled updates and amendments.
- Liaised with underwriters, relationship managers, and corporate offices for recruiting and hiring.
- Oversaw new candidate hiring and onboarding, processing background checks, employee training, and contract validation.
- Served as Legal and Compliance Associate, ensuring adherence to company and regulatory guidelines.

#### **Executive Investment Assistant - CPA and Financial Services**

# Cardinale Financial Group-HD Vest - Wesley Chapel, FL (09/2009 - 02/2010)

- Reviewed client portfolios, rebalanced investment products, and processed transfers across the financial industry. Maintained knowledge of fund companies, broker dealers, and life insurance and annuity products.
- Managed CE courses for all licensed employees to stay within compliance. Ensured compliance with CPA, CFP, insurance, FINRA, and Firm Element requirements.

### Alternative Investments - Operations/Administration - Support Specialist III

Raymond James and Associates - St Petersburg, FL (05/2004 - 05/2008)

- Acted as a liaison to analysts and sales associates to understand the platform of products offered to high-net-worth clientele.
- Conducted subscriptions, transfers, and redemptions of various investment products, such as REITs, commodities, private placements, alternative mutual funds, private equities, and hedge funds.
- Reviewed individual client profiles to determine suitable percentage balance of high-risk products. Assisted in compliance with final reviews overstated guideline allocations.
- Developed and created automated processes using Access software to comply with Federal registration requirements of the National Futures Association