# SEBASTIAN VIDRET

Product manager

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# SUMMARY

Data-driven Product Manager with a Growth marketing background. Specialized in designing interactive digital experiences with agile cross-functional teams. Notable achievement includes a 21% surge in product adoption following the launch of educational products. After 8 years of growth at Wix, ready for new opportunities in Product Management.

### EXPERIENCE

### Product Manager / Marketing Manager

Wix.com, LTD (Wix Education team)

- Spearheaded the launch of a Coursera-inspired educational platform across three Wix brands, complete with a course/lesson catalog, live events, and ML-powered search, achieving a 21% boost in user acquisition.
- Reduced video upload SLA from 4 hours to 10 minutes by streamlining dependencies via new infrastructure, accelerating content deployment.
- Developed a native end-to-end RSVP platform for 211 in-person training sessions in 12 locations.
- Served as the sole Product Manager in an agile environment, coordinating bi-weekly to monthly sprints with cross-functional teams. Led roadmap planning to align company, UX, marketing, and business objectives.
- Executed a data-driven go-to-market strategy, integrating SEO best practices and launching multi-channel campaigns; achieving growth in traffic to education products for top user segments by 210%.

### **Product Manager**

Wix.com LTD (Wix Studio Team)

- Played a key role in developing Editor X, the first drag-and-drop web editor for web professionals, from concept to launch, collecting over \$4.1M within the first year.
- Introduced an industry-first live concurrent editing feature, cutting website build time by 4 hours and increasing team adoption by 8% YoY.
- Collaborated with upper management, Customers, and Support to define the platform's roadmap, emphasizing layout and collaboration features.
- Led bug backlog management with daily stand-up meetings, resulting in 70% decrease in bug resolution SLA.

### Product Support Lead

Wix.com LTD (Customer Care)

- Mentored and coached a 15-member technical support team across 4 countries.
- Initiated a company-wide collaborative strategy with product and marketing teams to share vital insights.

### EDUCATION

### University of Central Florida

Bachelor's Degree, Marketing

#### SKILLS

Product strategy, Agile Methodologies, Backlog Management, E-Commerce, Behavior-Driven Development Risk Assessment, Leadership, UX/UI, Web development, SEO, Web design, Branding and Identity, SEM

# January 2019 – April 2022

### January 2016 - January 2019

April 2022 – Present

**December 2016** Orlando, Florida