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| Sunil Sharma  |  | | --- | |  | |  | | email: ss480828@gmail.comTel: +1 928 377 1797 | | Experience summary   * 10 years of IT project management**,** including business analysis and managing multi geographic and diverse technology teams. * 10 years of managing high performance ITteams in which team members are energized and motivated to do their best work. * 5+ years in planning and executing complex technology solutions including CRM and other platforms. * 5+ years in a management role with direct interaction with customers and managing their expectations and priorities. * Collaborating with multiple business and technical teams to foresee and resolve issues for successful project delivery. * 4+ years hands-on Python coding. | | SKILLS SUMMARY  * Experienced Project Manager, results driven, with attention to detail. * Excellent at foreseeing potential issues and taking timely mitigating action. * Adding value to architecture design discussions. * Strong communication skills at all levels. * Delivery focused and a resourceful problem solver. * Liaising with customers, business teams and technical teams to understand requirements and priorities. * Ability to communicate in English, Hindi, German and Spanish. |  Miscellaneous Achievements  * Durham University – Outstanding Student of the Year. * Toastmasters International - “Competent Communicator”. * Institute of Leadership and Management - Diploma in Business advice & Counseling. * The Coaching Academy – Professional Coaching certification. * Institute of Industrial Managers - Diploma in Industrial Management (night classes). * Project managed the renovation of four residential properties. |  | |  | | --- | | **EDUCATION**indian institute of technology, Delhi B.Tech (Engineering Foundation) university of durham, UK B.Sc (Computer Science) University of aberdeen, UK Ph.D (Artificial Intelligence, Machine Learning) | | **WORK EXPERIENCE - OUTLINE**Software Architect & Project Manager | Algorithmic Trading Start-up2017 to PresentRefreshed my coding skills to develop a Python based pattern detection algorithm and automated stock-exchange trading system.Project Manager | Brainiac Jobs.2014 - 2017 Led a remote team in the design, development and deployment of an innovative cloud-based solution for a recruiting start-up, specializing in the recruiting of software engineers in California. Project Manager | Freelance.2004 - 2014 Interim software leadership roles, including software design and development, project management and SAAS/CRM rollout management. Software Development Executive | Scottish Enterprise.2002 - 2004 Part of the taskforce to help develop the Scottish Software industry in the post-millennium global downturn of the software industry. Software Development Manager I Mona Computing.1990 – 2002 Hands-on project management role responsible for leading two teams of skilled software engineers (onshore and offshore). | **WORK EXPERIENCE - SUMMARY**Software Development Manager | Brainiac Research, Phoenix2016 to PresentResponsible for developing Python based AI-based pattern detection system and automated stock-exchange trading system.Software development manager / brainiac jobs ltd.2009 - 2016 Think about the size of the team you led, the number of projects you balanced, or the number of articles you wrote. Software development manager / freelance.2004 - 2009 Think about the size of the team you led, the number of projects you balanced, or the number of articles you wrote. Software development mentor / scottish enterprise.2002 - 2004 Think about the size of the team you led, the number of projects you balanced, or the number of articles you wrote. Software development manager / mona computing inc.1990 – 2002 Think about the size of the team you led, the number of projects you balanced, or the number of articles you wrote. | | **WORK EXPERIENCE - DETAIL**Software Architect & Project Manager| Algorithmic Trading Start-up2017 to PresentResponsible for designing and developing a Python based stock market trading system with two main components: AI-based pattern discovery to identify trading strategies and an automated stock-exchange trading system that selects trading strategies based on market conditions. The role included:Machine Learning Algorithm design.Trading API design.  * Task planning and Project Management  Hands-on coding in Python.Project Manager | Brainiac Jobs.2014 – 2017 Led a remote team in the design, development and deployment of an innovative cloud-based solution for a recruiting start-up specializing in the recruiting of software development engineers in California. The goal was to automate as much of the process as possible, including auto-sourcing and contact with candidates from online profiles, and keeping track of the employment of thousands of candidates and their career progress. The role included:   * Design review and identifying improvements. * Project tasks review and revision. * Setting up of delivery priorities and targets. * Reviewing daily progress. * Resource planning. * Managing the energy and motivation.  Project Manager | Freelance.2004 - 2014 Interim software leadership roles, including software design and development, and project management.  Sample Assignment: IFAC - International Federation of Accountants (New York) - Portal to Global Accountancy Knowledge. Managed the successful analysis, design and delivery of a custom-built, niche integrated multi-organization Search Engine on ([www.IfacNet.com](http://www.IfacNet.com)) serving the world’s largest accountancy trade organization (1.3 million members). The project involved coordinating people in 12 countries.  The role included:   * Engaging with Business stakeholders to help manage their priorities and expectations. * Reviewing and finalizing development plans. * Recruiting and inducting development team members. * Guiding, coaching and mentoring software developers. * Exception management and troubleshooting.  Software Development Executive | Scottish Enterprise.2002 - 2004  * Part of a government agency tasked with growing small businesses in Scotland through mentoring, training and grant assistance. This role included: * Providing advice and mentoring to CEOs of start-up and small software companies on software development best practices. Selected to be part of a task force to the USA to explore technology partnership opportunities  Software Development manager | Mona Computing.1990 – 2002 Responsible for leading two teams of skilled software professionals (onshore and offshore) to design, develop and implement solutions for a wide range of large corporate customers including HP, Volvo cars, The Royal Bank of Scotland, Hilton Hotels Group, Inland Revenue, AON Insurance, Friends Ivory and Sime Fund Managers, Scottish Enterprise, The Institute of Management, and Baillie Gifford Fund Managers. This role included responsibility for:   * Overall successful completion of client projects. * Understanding business requirements in detail and ensuring these were clearly understood by the technical team. * Roles assignment and resource planning. * Breaking project down into tasks and sub-tasks. * Project management and obstacle removal. * Team performance measurement and improvement. * Technology/tools selection management. * Coding standards management.  **VOLUNTEERING** Lead examiner | Southwest Alliance for Excellence (Arizona) Assessing Arizona companies against the Baldrige Excellence Model.  Self-Realization Fellowship, Phoenix.  Participated in Day of Service at the Phoenix Temple.  Volunteer mentor | Big Brothers Big Sisters of America.  Being a mentor and role model to a young boy in high school, meeting him weekly and sharing activities.  Project Manager | Barnardos  Responsible for getting the local business community to support this UK charity’s activities in helping families with disabled children. | |