

Kaha Krikheli

Program/Project Manager

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Experience

Google, 10/2022-Present, Program Manager

- Deliver Program Management for core priorities in GAds and SA360 product development and implementations.
- Develop the framework within BD, including alignment on requirements within product launch initiatives.
- Key partner with relevant Partner and Client implementation teams.
- Provide timely status updates to Leadership, including any risks to program / project timelines.

META, 02/2021-10/2022, Project Manager

- Operated in CTRL Labs/Reality Labs to shape project strategy, aligned with organizational goals in prototype R&D.
- Managed a team of 20+, fostering alignment and 90%+ success rate using Agile and Waterfall methodologies.
- Strong protocol and resource development. Risk management and high QC in data collection and human labeling.

Human Care LLC, 10/2020-03/2021, Project Manager

- Developed a dual-focused growth strategy for optimal customer satisfaction.
- Explore and develop emerging home care markets and client requirements.
- Productive business meetings with market leaders and clients aligned with company vision and compliance..

OYO Rooms, 12/2019-7/2020, Project Manager / Business Development Manager

- R&D refining sales strategies, marketing tactics, and communication approaches, fostering growth.
- Drive sales through active prospecting strategies, appointment setting, in-person meetings, and industry networking.
- Achieving quarterly and annual sales targets, ensuring revenue goals were met within the defined territory.

Rush Star Wireless, 3/2019-11/2019, Project Manager / Business Development Manager

- Achieved increased engagement of active wireless partners within designated territories, fostering growth for RSW.
- Advised and successfully enhanced sales performance for existing active RSW wireless partners.
- Collaborated with various departments and management when necessary to ensure seamless operations.

EZ Living Home Care, 9/2018-10/2019, Project Manager / Business Development Manager

- Extensive research and utilized networking to identify and cultivate new markets, contributing to business growth.
- Implemented a referral network involving RN's, Social Workers, and HHA Schools to enhance client acquisition.

Private, 9/2018-10/2019, Futures Trader

- Rapid decisions grounded in chart pattern observations, inside market order flow analysis, and price momentums.
- Utilized CQG Integrated Client, CQGM software, and Trading Technologies X_Trader platform to identify support and resistance levels, chart patterns, and trends while executing trades with precision and compliance.

GCG, 4/2018-8/2018, Project Manager

- Developed project tasks, including critical dates, logistics, and completion for cases, aligning with project goals.
- Conducted claim audits, utilizing Bloomberg Terminal data access API for research, and QA liaise XFM departments.

Carrus Mobile, 2/2015-12/2017, Project Manager

- Researching events and contributors, tracking accomplishments and staying informed about industry developments.
- Developing qualified leads, initiating discussions, and exploring avenues for collaboration to enhance top down sales.
- Evaluated market strategies, financial viability, and alignment with company goals, aligned with business priorities.

Gordian Signal LLC, 3/2012-12/2015, Business Analyst / Algorithmic Trading

- Conducted quantitative research and developed risk management systems.
- Defined solutions for complex issues through requirements gathering.

Green Line Trading, 7/2009-1/2012, Business Analyst

- Managed software enhancements and facilitated smooth operations between front and back office operations.
- Liaised with traders, management, compliance, and technical operations in full SDLC, with BRD and FRD gathering.

Private Office, 5/2007-2009, Financial Consultant

- Ascertained all technical and fundamental research for capital investment and growth.
- Combined research on corporate franchise and private label business trends for long term capital investments.

Education

Queensborough Community College, 2009

Business Administration/ Management

UDEMY: SAP Certification

Credential ID UC-ee0c4fb2-453d-4a2d-a8a0-bc98fa752c7

MSI Management and Strategy Institute: Project Management Essentials Certified (PMEC)

Credential ID 91811461