

FRANCISCO RULLAN

PRODUCT MANAGER

CONTACT

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ABOUT ME

My leadership style is a mix of forward-thinking yet practical methodologies, which enables me to stay at the forefront of innovation and growth. I'm dedicated to continuous learning and have an ability to quickly assimilate new information and communicate that seamlessly and effectively amongst teams. I'm seeking a challenging employment opportunity which will intellectually and creatively stimulate me.

EDUCATION

University of Tampa | FL | 2018-2020

Business Administration Major

Student Government:

- Freshman Senator
- Chairman of Research Committee

Fordham University | NYC | 2021-2023

Transferred in 2021 | Graduated in 2023

Robinson HS | Puerto Rico | 2014-2018

- Multiple Academic Awards
 - Founder & President of Entrepreneurship Club
 - National Society of HS Scholars
 - MIT Entrepreneurship Program
 - American Red Cross Club
 - Rotary Club
 - CEO of My Life Business Program
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KEY SKILLS

- Fluent in English & Spanish
- Team Management
- Tech Savvy
- Creative Problem Solver
- Quick & Adaptable Learner
- Digital Marketing Experience
- Consumer Psychology
- Business Savvy
- Immersed in the current Tech Sphere

CAREER HIGHLIGHTS

CO-FOUNDER & CEO | J.S. LLC | NOV 22'-PRESENT

I created a SaaS company called Job Stormer, which streamlines and centralizes user's job hunt with our proprietary AI tech that auto-applies for jobs on the users behalf, in the background, 24/7. I developed and executed the business strategy and am currently overseeing a team of developers and designers for technology finalization. We have successfully created a fully functional platform and software system which is compatible with the top seven job portals. Launch is projected for September 2023.

FOUNDER | MOBILE APP | APR 2023-PRESENT

I am spearheading the development of a social network which nurtures personal growth and habit formation. By leveraging accountability partners and gamification, we foster a fun, and supportive community that encourages the cultivation of positive habits and the overcoming of negative ones. Launch is projected for January 2024.

CERTIFIED SALESMAN | W.N.&V. | SUMMER 2019

Securing my role as a Sales and Leasing Associate for both Volvo and Nissan at the Weston dealership, I stood out as the youngest salesman at the dealership in two decades. With swift adaptation to the industry and rigorous training, my performance surpassed that of seasoned sales professionals, underscored by an impressive sales record and high closing rates.

INTERN | BANCO POPULAR | MAY 2016-AUG 2016

Mentored by Kendall Quinones, a distinguished leader in technology and Business Intelligence with a background in operations and analytics. I contributed to strategic decision-making and aided in the logistical planning for new STEM educational programs.

COMMUNITY SERVICE

150+ HOURS OF VOLUNTARY SERVICE

Contributed aid to underprivileged communities and held management positions for fundraising events, in collaboration with renowned companies like CEMEX, Banco Popular, and Med Centro.