Aditya Kottapalli

https://www.linkedin.com/in/aditya-kottapalli/
Phone: +91-8376952007 / +1 780.243.3750
Email: adityakottapalli.7@gmail.com

SUMMARY

- 11.7 years of experience in providing digital transformation solutions to clients in various domains namely BFSI, Logistics, Reinsurance, Retail, Automobile etc.
- Expertise in program management, project management account management, application development, client engagement and stakeholder management
- Technical expertise in Robotics Process Automation, Dot Net stack, SQL server, Entity framework, LINQ
- Part of the Dean's top ten list in my post graduate program
- Currently in Canada working as a permanent resident. Ready to relocate to India for an exciting opportunity

PROFESSIONAL EXPERIENCE

Project Manager, qBotica / UiPath, Canada   Dec 2022 – Present

- Continuing my engagement with UiPath as a project manager. Moved to Canada as a PR. Responsibilities include delivering large scale programs focusing on core RPA, document understanding, process mining and digital transformation

Senior Manager, HCL Tech / UiPath   Apr 2022 – Nov 2022

- Working as a senior manager handling clients across various geographies. Experience in delivering large scale RPA projects and client management for UiPath

Technical Account Manager, Ivalua Canada   April 2021 – Mar 2022

- Working as a technical account manager handling multiple clients in various domains. Identify cross selling opportunities, handle day to day operations, liaison with product development team and support team, manage governance calls and provide timely reports. Annual revenue of clients crosses 1 million USD

Consultant, Ernst & Young   August 2019 – Apr 2021

- Working as a consultant in the Intelligent Automation space identifying client business needs and challenges, calibrating requirements, and preparing proposals for customized business solutions

Solution Architect / Project Manager

- End to end engagement ownership until delivery including preparation of the business case, pricing model, resource management, stakeholder connects and course correction based on business feedback
- Conducted workshops with the client, understood their current business challenges and lead the efforts in revamping their business experience through digital technologies
- Designed the solution architecture using automation anywhere for automating multiple processes in the Finance domain that led to an efficiency gain of ~60%

Tech Architecture Delivery Specialist, Accenture   Jan 2018 – July 2019

- Part of the automation architect team that provides scalable and optimized designs using automation platform
- Worked as an RPA consultant providing solutions related to credential management, process re-design, solution architecture

Automation Architect

- Designed a complete automation using automation anywhere involving data entry between multiple applications, conforming with GDPR regulations, robust exception handling, credential management and high availability. Tangible Benefits: 5 FTEs
- Designed and implemented the architecture for the client on boarding process for a leader in the banking domain. Tangible Benefits: 2,000-man hours per year
- Designed a process that involved data movement between multiple systems. The data flow from the source system was validated and transformed so that it could be seamlessly updated into the target system. Tangible Benefits: 3,000 manual hours per year

Technical Lead, HCL Technologies Ltd.   Nov 2015 – Dec 2016

Aditya Kottapalli

https://www.linkedin.com/in/aditya-kottapalli/
Phone: +91-8376952007 / +1 780.243.3750
Email: adityakottapalli.7@gmail.com

- Part of the Spider Web team managing change requests of new developments and enhancements for the derivatives interface of Deutsche Bank

Project Management & Client Engagement

- Managed a team of 7 members at Bangalore supporting the Spider Web application
- Responsible for creating project timelines, task allocations, status updates and deliverables to both onsite and offshore
- Guided the development of a new module that processed new account registration and currency conversion requests

Application Development

- To reduce the time spent on non-value adding activities such as timesheet entry and leave updation into multiple systems of Deutsche Bank, developed a utility that automated the same. Tangible Benefits: 80% manual work reduction
- Oversaw framework migrations for multiple applications on .Net framework and upgrading the UI to HTML5

IT Analyst, TCS   June 2015 – Nov 2015

- Part of the Process optimization and workflow team handling SSIS Package migration for Nationwide Building Society

Senior Software Engineer, Aon Hewitt   March 2014 – May 2015

- Part of the FAConnect and FACGsm team that brought brokers, cedents and reinsurers together on a common platform to facilitate contracts for Aon brokers

Application Development

- Implemented SOA architecture that integrated the capabilities of both the internal and external reinsurance systems to facilitate end to end contract creation. This resulted in brokers 40% gain in broker efficiency
- Developed an entirely new branch of the FAConnect application using Entity Framework, LINQ, C# and SQL Server

Consultant, Genpact Headstrong Capital Markets   Aug 2013 – Mar 2014

- Part of the wealth management development team for Morgan Stanley public site

Senior Systems Engineer, Infosys Ltd.   June 2010 – Aug 2013

- Part of the internal enterprise architecture team that provided standardised base architectures for logging, exception handling and caching to the internal application development teams

Application Development

- The base architecture built on .NET framework, WCF, SQL server provided security, performance and standardization to the applications. This helped application teams focus on app development without worrying about the backend leading to a 15% efficiency gain

EDUCATION

Course	Institution	Year
Advanced Information Management Program	McCombs School of Business, UT Austin	2017
Master of Business Administration	SP Jain Institute of Management & Research, Mumbai	2017
Bachelor of Technology	Maharaja Agrasen Institute of Technology, Delhi	2010

Pro Bono

Watershed Organization Trust   June – June 2017

- The project aimed to solve the management issues in WOTR, an NGO focused on watershed development in rural areas
- The internal issues were with the non-value adding tasks such as manual entry of users, estimation and report generation that were being performed by the employees of the NGO
- Developed a tool that automated the day to day tasks of the staff. This resulted in effort reduction by 60%

Aditya Kottapalli

https://www.linkedin.com/in/aditya-kottapalli/
Phone: +91-8376952007 / +1 780.243.3750
Email: adityakottapalli.7@gmail.com

ACADEMIC PROJECTS

- Worked on the Google Online Marketing Challenge project for Justforkicks, an NGO that promotes sports amongst the underprivileged. Increased their site traffic and decreased their bounce rate by 20 %
- Formulated a prediction model using S&P 500 movement using various models that resulted in an accuracy of 60%

EXTRA-CURRICULAR ACTIVITIES

- Won the PGPM SPJIMR quiz competition
- Runners up in the Social Media Analytics Challenge in UT Austin